2013

DM Series™ Guide

Pitney Bowes Inc.
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Introducing the Complete DM Series™ Family

Our DM Series™ solutions provide value to customers of all sizes, increasing productivity and reducing costs with Value Based Services.
IntelliLink® Technology provides the digital gateway to mail services, software upgrades, and rate updates. Customers gain access to an entire suite of services and information, maximizing mail center productivity.

DM100™/DM125™ Series

DM200™/DM225™ Series

DM300™C Series

DM400™C Series

DM47 Series

IntelliLink® Technology

DM100™ Series

What Is IntelliLink® Technology?

IntelliLink is a systems architecture providing two-way communications between the DM Series™ system and Pitney Bowes. It's also the base structure for all IntelliLink features and services.

DM200™ Series

How IntelliLink Works

- Connects through a LAN connection or local PC via IntelliLink Control Center
- Transmits data to and from Pitney Bowes proprietary network architecture
- Exchanges information with USPS and web-based services

DM300™C Series

A Gateway to Digital Mailing Services

- Networked technology replaces the traditional metering technology
- Internal Postal Security Device (PSD) secures postage and enables digital printing
- Single control center on the mailing systems designed for operational simplicity and flexibility
  - With centralized operations, one point of entry for all functions
  - USPS Tracking Services
  - Electronic Filing of Certified Mail
  - e-Return Receipt Service (DM300–DM475)
  - Weighing
  - Processing
  - Information Management (Accounting)
  - Funds Management

DM400™C Series

DM475™ Series

INVIEW™ Accounting

What Is INVIEW™ Accounting?

INVIEW Accounting offers customers greater level of detail than any other standard accounting seen on any DM Series to date. It is available on DM125- DM475 machines. The INVIEW offering is different from Budget Manager in that there are no budgeting capabilities and no invoice or invoice reporting capabilities. See INVIEW Accounting Section of this Guide or refer to the Accounting Solution Guide for more details.

Benefits of INVIEW Accounting

- Transaction level data provides postage class and cost data
- Allows for up to 15 operators for added meter security and performance reporting
- Includes weight break reporting - useful for customers utilizing presort services

Simplifying the Benefits of DM Series™ Technology

Overview

The great thing about the DM Series™ family is that every solution delivers the value of IntelliLink® Technology and Value Based Services. See how IntelliLink features translate into important customer benefits.

Great for the Office Environment:

- Quiet ink-jet printing
- User-friendly prompts provide ease of use for even the casual operator

Maximizes Operational Efficiencies:

- The latest, up-to-date USPS rates with one-touch rate updates
- All rate USPS rate changes updated via LAN
- The latest system software with system updates via LAN
- One-touch postage download makes refilling simple
- Eliminates time spent filling out USPS Special Services forms (optional with Confirmation Services)

Protect Mail Pieces and Maximize Processing:

- Secure sealing
- Easy access to clear stalled mail pieces minimizes down time

Improved Postage Accounting and Information Management:

- Account for every penny spent on postage
- Customer solutions for tracking and reporting on postage usage by department, client, or account
- Improve budgeting by understanding postage usage trends

Reduced Overnight Carrier Expenses:

- Electronic USPS Tracking Services (optional w/Subscription Plan)
  - Delivery Confirmation
  - Signature Confirmation
  - Electronic Filing of Certified Mail
  - Electronic Return Receipt (DM300 – DM475)
- Easy, consolidated tracking of mail pieces through My Account on PB.com eliminates hassle of calling the Post Office for updated status of mail delivery

Maximize Postal Payment Flexibility and Management of Postal Expenses:

- Purchase Power™ (standard w/Subscription Plans)
  - Unlimited transactions w/no transaction fee
  - Customers can "mail now, pay later"
  - Consolidated billing: postage, supplies, and FedEx expenses billed to one account
  - Access to management reporting on My Account at PB.com

Meets All Current and Foreseen Future USPS Regulations:

- IBI compliant (Information Based Indicia) — postal security device
- Customers can feel confident that their mailing solution meets all current and foreseen future USPS regulations

DM125™ Product Overview

Overview

The DM125™ Mailing System provides IntelliLink® Technology to the small office. With its small footprint, this semi-automatic ink-jet system offers a unique solution to customers who process up to 400 or less pieces per month. The integrated (built-in) weighing platform also makes it unique to the marketplace.

Upgrade Opportunities

- Pitney Bowes Systems:
  - – E700, DM100
- Competitive Systems:
  - – Hasler: IM330
  - – Neopost: IS-330
  - – Postalia: T1000, Optimail 30
- New users and high potential non-users

Key Selling Points

- IntelliLink® Technology
  - 0 or 10 Accounts, 12 Digits (upgrade to 50 or 100)
- Semi-automatic envelope transport
- Up to 35 letters per minute (LPM)
- IBI compliant Digital technology
- Ink-jet printing with quiet operation
- User-friendly operator prompts
- Easy access to clear stalls with drop-down pressure rollers
- True integrated weighing platforms
- In-line moistener option with “Seal-only” mode
- Remote feature enabling
  - – Ad/graphic downloads, QR codes

DM100™ Series Key Features

- Secure system — passcode protection
- Time Date Stamp
- 10 job presets- great for repetitive mailings
- USPS rates
- 6 standard ads/endorsements
  Recycle, American Flag, Please Open Immediately, Seasons Greetings, Address Service Requested, Return Service Requested
- 2 standard inscriptions
  First Class, Par Avion Air Mail
- 2 standard inscriptions
- Integration to SendSuite

DM125 Options

- Professional installation
- 50 accounts
- INVIEW Accounting- 50, 100, 300 accounts (req. one of the following- PC Transfer Utility, Report Printer, or INVIEW TMR)
- PRM1: Moistener
- Weighing options- 2 lb. & 5 lb. integrated weighing platform
- USPS® Tracking Services
- Soft-Guard® Rates
- Differential weighing

Supplies

- Ink cartridge: 3,000 impressions with no ad/ endorsement
- Tape: Double-tape sheets

Connectivity Options/Requirements

- LAN connection (optional)
- PC meter connection
- Analog phone line

Product	Base Solution	Drop Stacker	Envelope Thickness	Envelope Dimensions	Flap Dimensions
DM125	**13.6” (L) 15.8” (D) 9.7” (H) 15.1 lbs.**	**Adds 10” (L)**	**Min: 0.007” Max: 0.375”**	**Min: 3” x 5” Max: 13” x 15”**	**Min: 0.875” Max: 3”**

Feature	Customer Benefit
Built from the IntelliLink® Infrastructure	Value-Added Services: Confirmation Services and Postal Payment Solutions now an option for these customers. This includes all USPS rate updates.
IBI Compliant	Meets all current USPS compliance requirements
Semi-Auto Envelope Transport	Easy for customer to feed mail faster.
Processing Speed	More efficient throughput for low-volume mailers
Ink-Jet Printing	Quiet operation and crisp imprints. Eliminates messy ink rollers and ribbons. Changing ink cartridge is easy.
True Integrated Weighing Platform with Internal Rating	Allows for small footprint while maintaining weighing and rating functionality
Integrated Moistener Capabilities	Eliminates the need to manually seal envelopes or use messy glue bottles
Downloadable Capabilities	1) USPS rate changes downloaded via optional LAN, PC, or analog to ensure correct rates and to eliminate the need for rate chips
	2) Software updates keep your system current
Auto Dating	Mail goes out with appropriate date – no need to set date manually
Intuitive User Interface	Minimal training to operate effectively
Customer-Installable	Simple and easy setup
Time Date Stamp	Post outgoing mail and record time and date of incoming mail. Provides dual functionality.
Accounting Options: 0, 10, or 50	Track postage and manage expenses by account
INVIEW Accounting 50, 100, 300	Enhanced accounting- requires PCTU, report printer, or INVIEW TMR to access reporting
Ad/Graphic Download	Download envelope ads and postal inscriptions without needing art cards
Remote Feature Enabling	Activate Value Based Services without need for PROM cards or service calls
PC Meter Connect	High speed connectivity that used a local Windows based PC to connect to PB for postage, rates, and more
LAN Connection (DM125 only)	Direct connection option eliminates the need to connect via analog line
PC Transfer Utility (DM125 only)	Allows for connection to a local PC to transfer and manage accounting data (must include INVIEW accounting option)
Available Report Printer (DM125 only)	Connect a laser report printer directly to the DM125 to generate INVIEW detailed reports

DM225™ Series — Product Overview

Overview

The DM225™ Mailing System is a low-cost solution that meets the reporting needs of the enterprise by harnessing the power of INVIEW Total Meter Reporting as well as retail needs through the use of optional Weights & Measures approved scales. This compact system offers customers a range of exclusive mail services and IntelliLink® Technology.

Upgrade Opportunities

- PB Systems
  - DM200 (non-IBI)
- Competitive Systems
  - Hasler: WJ60, WJ90, IM330, IM350
  - Neopost: IJ35, IJ45, IS330, IS350
  - Postalia: Ultimail 60, Optimail 30
- New Users and High Potential Non-Users

Key Selling Points

- 25 accounts standard
- 12 Digit Alpha/Numeric Account Field
- INVIEW TMR capability with 50, 100, or 300 accounts
- Weights & Measures approved scales
  - 2lb., 5 lb., 10 lb. integrated
  - 30 lb., 70 lb. interfaced
- Semi-automatic envelope transport
- Up to 45 letters per minute (LPM)
- IBI compliant digital technology
- Ink-jet printing, with quiet operation
- User-friendly operator prompts
- Easy access to clear stalls with drop-down pressure rollers
- True integrated weighing platforms
  - Standard moistener w/"Seal-only" mode
- Remote feature enabling
  - Ad/graphic download and QR Codes
- Secure system — passcode protection
- Time Date Stamp
- 10 job presets for repetitive mailings
- USPS rates (see Pricebook, Scales for USPS Rates Structure)
- 6 standard ads/endorsements
  Recycle, American Flag, Please Open Immediately, Seasons Greetings, Address Service Requested, Return Service Requested
- 2 standard inscriptions
  First Class, Par Avion Air Mail
- Integration to SendSuite™

DM225 Options

- INVIEW Accounting: 50, 100, or 300 accounts (req. one of the following- PC Transfer Utility, Report Printer, or INVIEW TMR)
- Weighing options (Weights and Measures approved optional):
  - 2 lb.,5 lb., 10 lb. integrated weighing platform
  - 30 lb., 70 lb. interfaced platforms
- Differential Weighing
- USPS® Tracking Services

Supplies

- Ink cartridge: 3,000 impressions with no ad/endorsement
- Tape: Double tape sheets

Connectivity Options/Requirements

- LAN connection (optional)
- PC meter connection
- Analog phone line

Product	Base Solution	Drop Stacker	Envelope Thickness	Envelope Dimensions	Flap Dimensions
DM225	**16.6" (L) 15.8" (D) 9.7" (H)**	**Adds 10" (L)**	**Min: 0.007" Max: 0.375" (3/8")**	**Min: 3" x 4.1" Max: 11.6" x 13.4"**	**Min: 1" Max: 3"**

DM300™ Series — Product Overview

Version C- *Available New or Green*

Overview

The compact DM300™ Mailing System provides semi- automatic envelope transport — capable of handling mail of various sizes. Customers can save time and space with features such as the integrated weighing platform. Plus, the system is whisper-quiet, which is perfect for the office environment.

Upgrade Opportunities

- PB Systems
  - DM200™/DM300 (non-IBI)
- Competitive Systems
  - Hasler: WJ60, WJ90, IM420
  - Neopost: IJ35, IJ45, IS420
  - Postalia: Ultimail 60, Ultimail 65
- New Users and High Potential Non-Users

Key Selling Points

- Semi-automatic envelope transport- Up to 65 LPM
- IBI compliant digital Ink-jet printing, with quiet operation
- User-friendly operator prompts
- Easy access to clear stalls with drop-down deck
- Integrated weighing platforms
- Standard moistener w/ "Seal-only" mode
- Remote feature enabling
- Ad/graphic downloads
- Large QWERTY Keyboard for easy text entry
- 50 accounts standard
- 15 Digit Alpha/Numeric Account Field
- Secure system — passcode protection
- 10 job presets great for repetitive mailings
- Time/Date Stamp
- Custom Text Messaging
- Dual language support (English/Spanish)
- 10 standard ads/endorsements
  Recycle, American Flag, Please Open Immediately, Time Sensitive Material, Personal and Confidential, Seasons Greetings, Address Service Requested, Return Service Requested, Priority Mail, Happy Thanksgiving
- 10 standard inscriptions
  First Class, Par Avion Air Mail, Library Mail, Media Mail Bound Printed Matter, Presorted First Class, Presorted Standard Presorted, Non Profit, Standard

DM300 Options

- Accounting
  - INVIEW® 50, 100, 300 Accounts
  - Budget Manager 500, 1500 Accounts
  - Business Manager
- UXDL: PC interface
- PCTU when INVIEW is ordered
- SendSuite™ Interface
- Tracking Services Barcode Scanner
- Laser printer
- Weighing options:
  - 2 lb., 5 lb., 10 lb. integrated weighing platform
  - 15 lb., 30 lb., 70 lb. interfaced platform scales
  - 30 lb., 70 lb. weights and measures approved interfaced platform scales
- Differential Weighing
- USPS® Tracking Services and Electronic Return Receipt

Supplies

- Tape: Pre-cut adhesive tape, multiple tapes up to 50
- Ink usage: 8,800 impressions with no ads/inscriptions

Connectivity Options/Requirements

- LAN connection standard
- PC meter connection
- Analog phone line

Product	Base Solution	Drop Stacker	Envelope Thickness	Envelope Dimensions	Flap Dimensions
DM300	**19" (L) 17.5" (D) 12.3" (H)**	**Adds 10" (L)**	**Min: 0.007" Max: 0.375" (3/8")**	**Min: 3.5" x 5" Max: 13" x 15"**	**Min: 1" Max: 3"**

DM400™ Series - Product Overview

Version C- *Available New or Green*

Overview

The DM400™ Mailing System provides automatic envelope-feeding functionality to the small business user. It's a solution that combines streamlined performance, solid design, and easy operation, making it the perfect choice to improve productivity in multiple user environments. Utilize this system when upgrading stand-alone or semi- automatics to an automatic system.

Upgrade Opportunities

- PB Systems
  - High Volume DM300™ users
- Competitive Systems
  - Hasler, - Neopost, - Postalia
- New Users and High Potential Non-Users

Key Selling Points

- Fully automatic
- 70, 95, and 120 LPM options
- IBI compliant Digital Ink-jet printing, with quiet operation
- User-friendly operator prompts
- Standard moistener - "Seal-only" mode
- Remote feature enabling - Ad/graphic download & QR Codes
- 50 accounts standard- 15 Digit Alpha/Numeric
- Secure system — passcode protection
- Time/Date Stamp
- Custom Text Messaging
- 10 job presets great for repetitive mailings
- Dual language support (English/Spanish)
- Crisp Clear Display
- Large QUERTY Keyboard
- 10 standard ads/endorsements
  Recycle, American Flag, Please Open Immediately, Time Sensitive Material, Personal and Confidential, Seasons Greetings, Address Service Requested, Return Service Requested, Priority Mail, Happy Thanksgiving
- 10 standard inscriptions
  First Class, Par Avion Air Mail, Library Mail, Media Mail, Bound Printed Matter, Presorted First Class, Presorted Standard, Presorted, Non Profit, Standard

DM400 Options

- Accounting
  - INVIEW® 50, 100, 300 Accounts
  - Budget Manager 500, 1500 Accounts
  - Business Manager
- PC Transfer Utility (when INVIEW accounting is ordered)
- SendSuite™ Interface
- SBDS: Confirmation Services Barcode Scanner
- Laser printer
- Weighing options:
  - 2 lb., 5 lb., 10 lb. integrated weighing platform
  - 15 lb., 30 lb., 70 lb. interfaced platform scales
  - 30 lb., 70 lb. weights and measures approved interfaced platform scales
- Differential Weighing
- USPS® Tracking Services and Electronic Return Receipt
- Soft-Guard® Rates

Supplies — DM400

- Tape: Pre-cut adhesive tape, multiple tapes up to 50
- Ink usage: 8,800 impressions with no ads/inscriptions

Connectivity Options/Requirements

- LAN connection
- PC meter connection
- Analog phone line

Product	Base Solution	Drop Stacker	Envelope Thickness	Envelope Dimensions	Flap Dimensions
DM400	**33.9" (L) 17.5" (D) 12.3" (H)**	**Adds 10" (L)**	**Min: 0.007" Max: 0.313" (5/16")**	**Min: 3.0" x 4.1" Max: 11.6" x 13.4"**	**Min: 1" Max: 3"**

DM475™ Series - Product Overview

Available New or Green

Overview

The DM475™ Digital Mailing System redefines the standard for productivity in a mid-volume mailing solution. WOW is standard on all DM475's. It's the perfect starting point when a customer's business needs in-line weighing and rating to process mixed weight and sized mail. The DM475 has faster WOW throughput than the competition, includes an easy to read, crisp clear backlit color display and leverages the proven quality and reliability of the DM400C.

Upgrade Opportunities

- PB Systems
  - DM500 Series with lower volume
  - DM400 customers with mixed size/weight mail
- Competitive Systems
  - Hasler: IM460, IM480, WJ110, WJ135, WJ150
  - Neopost: IS460, IS480, IJ60, IJ70, IJ80
  - Postalia: Ultimail 95, Centormail 120, Centormail 140, Jetmail
- New Users and High Potential Non-Users

Key Selling Points

- IntelliLink® Technology
- Fully automatic
  - Up to 80 letters per minute (WOW)
  - 120 letters per minute (non-WOW)
- IBI compliant Digital Ink-jet printing technology
- User-friendly operator prompts
- Easy access to clear stalls with drop-down deck
- Integrated weighing platforms
- Standard moistener - "Seal-only" mode
  - (great for payroll checks)
- Remote feature enabling - Ad/graphic download
- 50 accounts standard
- 15 Digit Alpha/Numeric Account Field
- Secure system — passcode protection
- Time/Date Stamp
- Custom Text Messaging
- 10 job presets great for repetitive mailings
- Enhanced USPS rates
- Dual language support (English/Spanish)
- 10 standard ads/endorsements
  Recycle, American Flag, Please Open Immediately, Time Sensitive Material, Personal and Confidential, Seasons Greetings, Address Service Requested, Return Service Requested, Priority Mail, Happy Thanksgiving
- 10 standard inscriptions
  First Class, Par Avion Air Mail, Library Mail, Media Mail, Bound Printed Matter, Presorted First Class, Presorted Standard, Presorted, Non Profit, Standard

DM475 Options

- Accounting
  - INVIEW® 50, 100, 300 Accounts
  - Budget Manager 500, 1500 Accounts
  - Business Manager
- PC Transfer Utility (when INVIEW Accounting is ordered)
- SendSuite™ Interface
- SBDS: Confirmation Services Barcode Scanner
- Laser printer
- Weighing options:
  - 2 lb., 5 lb., 10 lb. integrated weighing platform
  - 15 lb., 30 lb., 70 lb. interfaced platform scales
  - 30 lb., 70 lb. weights and measures approved interfaced platform scales
- Differential Weighing
- USPS® Tracking Services and Electronic Return Receipt
- Soft-Guard® Rates

Supplies — DM475

- Tape: Pre-cut adhesive tape, multiple tapes up to 50
- Ink usage: 8,800 impressions with no ads/inscriptions

Connectivity Requirements

- Constant Connection - High speed internet connection
- PC meter connect
- Optional analog modem connectivity available

Product	Base Solution	Drop Stacker	Envelope Thickness	Envelope Dimensions	Flap Dimensions
DM400	**51.3" (L) 22.5" (D) 12.3" (H)**	**Adds 12" (L)**	**Min: 0.007" Max: 0.313" (5/16")**	**Min: 3.0" x 4.1" Max: 13" x 15" MaxWOW 13" x 14"**	**Min: 1" Max: 3"**

DM475™ PRO - Product Overview

Available New

Overview

This DM475™ Digital Mailing System bundle provides a great fully featured solution at an amazing price point to knock out competition while setting the standard for productivity and connectivity in a mid-volume mailing solution.

Upgrade Opportunities

- See DM475 Series

Key Selling Points (over standard DM475)

- Fully automatic
  - ***Up to 90 letters per minute (WOW)***
  - 120 letters per minute (non-WOW)
- ***300 INVIEW® Accounts standard***
- ***Includes INVIEW TMR & Subscription***
- ***Includes Differential Weighing standard***
- See DM475 for other key selling points

DM225™ - DM475™ Key Features and Benefits

Feature comparison of the DM Series™ Mailing Solutions

Unique Feature	DM225™	DM300™C	DM400™C	DM475™	DM475™ Pro
Accounting	25 Standard 12 Digits Alpha/Num INVIEW: 50, 100, 300 Opt.	50 Standard 15 Digits Alpha/Num INVIEW: 50, 100, 300 Opt.	50 Standard 15 Digits Alpha/Num INVIEW: 50, 100, 300 Opt.	50 Standard 15 Digits Alpha/Num INVIEW: 50, 100, 300 Opt.	INVIEW 300 Std. 15 Digits Alpha/Num
Speed	45 LPM	65 LPM	70, 95, or 120 LPM	120 LPM, 80 LPM (WOW)	120 LPM, 90 LPM (WOW)
Tape	Tape Sheets	Strip Tape Auto-Feed up to 50	Strip Tape Auto-Feed up to 50	Strip Tape Auto-Feed up to 50	Strip Tape Auto-Feed up to 50
Feeder	Semi-Automatic	Semi-Automatic	Automatic	Automatic	Automatic

DM225™, DM300™, DM400™ DM475™ Key Features

Features	Customer Benefit
Incorporates IntelliLink® Infrastructure	Value Added Services: USPS® Tracking Services, Postal Payment Solutions, rate updates via LAN.
IBI Compliant Ink-Jet Printing	Meets all current USPS compliance requirements and provides quiet operation and crisp imprints.
Processing Speed	Fast throughput provides efficient processing for low-to-medium volume mailers. For even greater efficiency, WOW with Shape Based Rating eliminates the need for upgrading and measuring mail pieces.
Integrated Weighing Platform	Integrated weighing and rating functionality provides simple, user-friendly solution in a small footprint
Downloadable Capabilities	USPS rate changes can be downloaded to ensure correct rates. Software updates keep system current
QWERTY Keyboard (DM300/DM400/DM475)	Similar to a computer keyboard, it makes setting up job presets and accounts or selecting international destinations fast and simple
Auto Dating	Mail goes out with appropriate date — no need to set manually
Intuitive User Interface	Minimal training to operate. Great for multiple-user environments.
Time Date Stamp	Records time & date of incoming mail. Provides dual functionality.
Auto Feed DM400/DM475	Faster, hands-free processing for low-volume customers with occasional peak period applications. Allows for multi-tasking.
Accounting	Track postage and manage expenses by account
Optional Printer, PC Transfer Utility, or INVIEW TMR	Ability to print hard copy reports, export data to PC, or access from web
Ad/Graphic Download	Download envelope ads, postal inscriptions, QR Codes without needing art cards
Remote Feature Enabling	Activate Value Based Services without need for service calls.

What to Propose and When

DM225™ – DM475™

Application	Product to Suggest	When to Propose the Next System Up
• Low daily volumes, 20-45 letters per day • Occasional packages up to 10 lb. with limited counter space and need for integrated scale • May need scale to support up to a 70 lb. configuration • Need W&M approved scales • Need LAN connectivity • Need INVIEW Total Meter Reporting with 50,100, or 300 accounts	**DM225™ Series** • 45 LPM • 25 std acct • Moistener standard • 3,000 impressions per cartridge **Options:** • INVIEW: 50, 100, 300 accts • Weights & Measures approved scales • Integrated weighing: 2lb., 5 lb., 10 lb. • Large platform 30 lb. or 70 lb. • Differential Weighing • USPS® Tracking Services	• Need faster processing • Could use the standard 50 accounts from the DM300™ • Would like to export the data to a PC or print accounting reports to a printer • May need to interface to a shipping system • Need to have strip tape feeder due to large packages daily (DM300™, DM400™)
• Daily volumes 40-60 per day • Require scale to support up to a 70 lb. configuration • Doing multiple packages/Priority, 5-10 daily (auto strip tape) • Need to interface with a shipping system • Need 500-1500 accounts • Require interface to enterprise wide accounting	**DM300™ Series** • 65 LPM with standard moistener • 50 std acct • Multiple strip tape feeder • 8,000 impressions per cartridge **Options:** • INVIEW 50/100/300 Accts • Budget Manager (500/1500 accts) • Business Manager Interface • 2 lb., 5 lb., 10 lb. weighing platforms • Large platforms 15 lb., 30 lb., or 70 lb. • PC, printer, or SendSuite™ interface • Barcode Scanner	• Have occasional peak periods that require auto feed (DM400/DM475)
70 or 95 LPM Version • Daily volume 50-100 per day • One or two peak periods in the month with 50-1,000 pieces in a run **120 LPM Upgrade** • Daily 100-150 pieces • Two to four peak periods in the month or 150-1,000 pieces in a run **For both speeds:** • Require transfer of accounting data to a PC or print out to a printer • May need to interface with a shipping system	**DM400™ Series** • 70, 95, 120 LPM • 50 std acct • Auto-feed with Sealer • Multiple strip tape feeder • 8,000 impressions per cartridge • Options: • Same as DM300 above	• Doing more than one or two peak periods • Need roll tape due to consistent daily packages/Priority Mail • Need basic overnight carrier rates • Use a presort house and require weight break reports (Budget Manager and WOW™)
• Daily volumes 100-200 per day • Weekly peak periods • Want to eliminate manual letter mail weighing process • Require transfer of accounting data to a PC or print out to a printer • Need to interface with a shipping system	**DM475™ Series** • 120 LPM • 80 LPM WOW (DM475) • 90 LPM WOW (DM475 Pro) **Standard Operating Features:** • WOW with Shape Based Rating • Multiple Tapes • Autofeed • 8,800 impressions per cartridge **Options:** • Same as DM300 above	• Has specific thickness requirements • Requires faster non-WOW speed • Needs power stacker (DM825 and above or Connect+)

DM125™ – DM475™ Subscription

Overview:

The DM125-DM475™ Mailing System Subscriptions include features and functionality beyond simply rating including Custom Messaging, Time Date Stamp, and Constant Connection!

Constant Connection (LAN)

Constant Connection provides LAN based connectivity for faster refills and quicker software updates. Constant Connection is optional on the DM125 and DM225 and Standard on the DM300, DM400, and DM475.

Custom Messaging:

Customer can create messages to print on envelopes

- Save up to 5 custom messages in memory
- Print up to 5 lines of text (max 20 characters per line)
- Fixed font (Lucidia Console at 10 point)
- Prints to the left of postage and envelope graphics (just like an ad)
- The system's QWERTY keyboard makes messaging easy
- Customers can personalize their envelopes with:
- Marketing messages
- Reinforcement of a message
- Department tags to speed delivery
- Seasonal greetings, upcoming industry events, etc

Time Date Stamp:

- Printing mode to mark incoming mail as 'Received'
- Provides dual functionality from the mailing system
- Prints on the top right corner of the envelope

- Automates the time and date stamping for applications that require record of receipt for incoming mail

Product Comparison Matrix DM125™ – DM475™

Model	DM125™	DM225™	DM300™C	DM400™C	DM475™ DM475 Pro
Speed (Max Letters per Minute- LPM)	Up to 35 LPM	Up to 45 LPM	Up to 65 LPM	**DM400™C** 70, 95, 120LPM	**DM475™** Up to 120LPM 80 LPM WOW **DM475™ Pro** Up to 120LPM 90 LPM WOW
Envelope Feed	Semi- automatic		Automatic		Automatic Mixed thickness, length and weight for WOW
Media Sizes	3″x 5″ to 13″x 15″		3″x 4.13″ to 11″x 13″		3.5″ x 5″ to 13″ x 15″ (13″ x 14″WOW)
Media Thickness	..007″ to .375″		.007″ to 5/16″		
Type of Sealing System	Brush and wick with sealing rollers (Optional on DM125- Standard on DM225 and DM300)			Brush and wick with sealing rollers	
Sealing – Flap Position	Flap feeding			Closed Flap	
Tape	Double tape sheets		Auto-strip		
Number of Tapes	N/A- hand-fed		50		
USPS ® Electronic Delivery Tracking	Yes				
E- Signature Confirmation	Yes				
E- Filing of Certified Mail	Yes				
E-RR	NO		Yes		
Weighing Options	Integrated 2 lb., 5 lb.	Integrated: 2, 5, 10; Interfaced: 30, 70 with W/M option	Integrated: 2, 5, 10 Interfaced: 15, 30, 70		
Internal Weighing Capability	N/A			WOW up to 16 oz.	
Differential Weighing	No		Yes		
Auto Oversize Sensor	N/A				Yes
Number of Dept Accounting Capability	10 std., Optional 50, or INVIEW 50/100	25 std., Optional INVIEW 50/100/300	50 std., Optional INVIEW 50/100/300 Budget Manager		**DM475** 50 std., Optional INVIEW 50/100/300 Budget Manager **DM475 PRO** INVIEW 300 std.
INVIEW TMR	Optional				
Data Export	Yes — DM Series PC interface for Standard Accounting, PC Transfer Utility for INVIEW Accounting, INVIEW TMR, or printer options				
Footprint LxDxH (in inches)	13.6 x15.4 x8.5	15.8 x16.6 x15.8	19x 17.5x 12.3	33.1x 17.5x 12.3	51.3x 22.5x 12.3
Imprints/Cartridge	Up to 3,000		Up to 8,800		
Ads/Inscriptions	6 Ads/ 2 Inscriptions		10 Ads/ 10 Inscriptions		
Available Jobs	10				
WOW Weighing	NA				WOW up to 16 oz.
Time Date Stamp	Yes				
Custom Messaging	N/A		Yes		
Connectivity	LAN, PC Meter Connect or Analog				

DM Series ™ Options Configuration Matrix

Category		Description	DM125	DM225™	DM300™	DM400™ DM475™	DM475™ Pro
Accounting	Basic	10 Accounts	**Standard**	N/A			
		25 Accounts	N/A	**Standard**	N/A		
		50 Accounts	N/A	Optional	**Standard**	**Standard**	N/A
	INVIEW™	50 Accounts	Optional				N/A
		100 Accounts	Optional				N/A
		300 Accounts	N/A	Optional			**Standard**
	Other Options	Budget Manager 500	N/A		Optional		
		Budget Manager 1,500	N/A		Optional		
		Business Manager	N/A	Optional			
	Digits per account (Alpha Numeric)		12		15		
Value Based Services		USPS® Tracking Svcs	Optional				
		Electronic Return Receipt (ERR)	N/A		Optional		
Weighing & Rating		Manual Weight Entry	STD				
		Differential Weighing	N/A	Optional			
		USPS Rates	STD				
		Carrier Rating (UPS, FedEx)	N/A				
Weighing (DM2225 Weights & Measures Approved)		2 lb. Weighing	Optional integrated				
		5 lb. Weighing	Optional integrated				
		10 lb. Weighing	N/A	Optional integrated			
		15 lb. Weighing	N/A	Optional Interfaced			
		30 lb. Weighing	N/A	Optional Interfaced			
		70 lb. Weighing	N/A	Optional Interfaced			
Options		Bar code Scanner	N/A	Optional			
		Printer	N/A	Optional			
		PC Interface	N/A	Optional			
		PC Transfer Utility	N/A	Optional when INVIEW Accounting is ordered			
		SendSuite Interface	N/A	Optional			

Understanding Information Based Indicia (IBI)

Understanding Digital and Postal Indicia

Current USPS requirements for meter indicia mandate that the indicia must be generated electronically and produced by a non-impact printing technology (i.e. ink-jet, thermal, or laser print). Information Based Indicia (IBI) technology uses an indicia with a two-dimensional bar code to encode security and mail processing information. The indicia contains the same human-readable information as the traditional postage meter indicia. All domestic postage meters that have been placed since January 01, 2009, regardless of manufacturer, are IBIP compliant.

What IBI Provides

The 2-dimensional bar code is an indication of the latest digital technology approved by the USPS:

- Encrypted Data
- PSD serial number
- Ascending register (how much money has been used by the meter since manufacture)
- Descending register (how much money remains in the meter for use)
- Date (applied by system clock)
- Manufacturer
- Unique digital signature
- Origin ZIP Code

Demystifying "IBI-Lite"

Neopost and Hasler solutions offer a modified version of the Information Based Indicia that they refer to as "IBI Lite". They refer to the IBI Lite as the "next generation" of Information Based Indicia- inferring by default that the IBI produced by Pitney Bowes may be or may be becoming obsolete. Educate your customer that the IBI Lite is not the next generation of indicia, just a variation of the existing IBI. The USPS® has no migration plans in place to decertify ***any*** IBI compliant meters. For the purposes of USPS® use, the full IBI applied by Pitney Bowes solutions actually contains more information than the IBI Lite.

The value proposition of the IBI Lite, according to Neopost and Hasler is that it uses 40% less ink than a traditional Information Based Indicia. Customers naturally assume that this will result in a 40% reduction in overall ink costs, thereby lowering the total cost of ownership. Educate you customer on true ink cost. True ink costs can be derived by taking the cost of the cartridge and dividing it by the identified yield for the cartridge to get a cost-per-indicia. Do the math for your customer to assist them in understanding the anticipated ink costs per month for both your solution and the competitive solution. It demonstrates a consultative approach and invalidates a "40% less ink" statement by the competitor.

INVIEW™ Acounting

What Is INVIEW™ Accounting?

INVIEW Accounting offers customers greater level of detail than any other accounting seen on competitive solutions to date. It is optional on the DM125 - DM475. INVIEW accounting disables the printing of accounting reports to tapes or envelopes. Customers can choose the best option to access reports from INVIEW Accounting:

- Laser Report Printer
- PC Transfer Utility
- INVIEW TMR

Benefits of INVIEW Accounting

- Transaction level data provides postage class and cost data
- Allows for up to 15 operators for added meter security and performance reporting
- Includes weight break reporting (on DM475™ WOW) - useful for customers utilizing presort services

Accounting Options Comparison

Feature	INVIEW™	Budget Manager Departmental 500	Budget Manager Cost Acctng. 1500	Business Manager
Available on	**DM125™-DM1100™**	**DM300™C-DM1100™**	**DM300™C-DM1100™**	**DM300™C-DM1100™**
Number of meters	1	1	1	Up to 20
Number of Accounts	50,100,300	500	1500	Unlimited
Number of Digits in account (Alpha/Numeric)	Same as core mailing system	Same as core mailing system	Same as core mailing system	Same as core mailing system
Number of Transactions	4000	4000	4000	Unlimited
Number of Customer Designable Reports	2	5	10	40 standard reports w/ability to customize
Budgets and Spending Limits by Account	N	Y	Y	Y
Accounting Periods	Y	Y	Y	Major-Annual; Minor-Quarter, Month, 4 Week, Week, Customizable for Reports
2 Custom Period Reporting	Y	Y	Y	Can do more than 2 custom period reporting
Surcharges	Y	Y	Y	Y
Account Owner Field by Account	N	N	Y	Y
# Job IDs	1	1	2	Unlimited
Number of Operators	15	15	25	Unlimited
Weight Break Tracking	Y	Y	Y	Y
Reports and Reporting				
Report Macros	Y	Y	Y	Y
Report Queue	Y	Y	Y	Y
Accounting Setup	Y	Y	Y	Y
Account List & Status	Y	Y	Y	Y
Account Speed Code List	Y	Y	Y	Y
Invoice Reports	N	Y	Y	Y
Operator List	Y	Y	Y	Y
Quick Profile	Y	Y	Y	Y

INVIEW™ Accounting Feature Comparison (Continued)

Feature	INVIEW™	Budget Manager Departmental 500	Budget Manager Cost Acctng. 1500	Business Manager
Available on	**DM125™-DM1100™**	**DM300™C-DM1100™**	**DM300™C-DM1100™**	**DM300™C-DM1100™**
Budget Performance (View & Screen Print)	N	Y	Y	Y
Batched Transactions 1	Y	Y	Y	Y
Transaction Log	Y	Y	Y	Y
Single Account Summary Report	Y	Y	Y	Y
Weight Break by Carrier/Class	Y	Y	Y	Y
Weight Break by Account/Class	Y	Y	Y	Y
Weight Break by Job ID/Class	Y	Y	Y	Y
Invoice Report	N	Y	Y	Y
Administrative Detail Report, Operator Reports, Multiple Meter Performance Reports	N	N	N	Y
External System Integration	N	N	N	Y
Ability to configure and maintain accounts on a PC then transfer the account information to the mailing system	Optional with PC Transfer Utility or INVIEW TMR	Y- includes PC Transfer Utility	Y- includes PC Transfer Utility	Y
Ability to export transaction data to a PC for the purpose of creating special reports in Excel or a report generator	Optional with PC Transfer Utility or INVIEW TMR	Y- includes PC Transfer Utility	Y- includes PC Transfer Utility	Y
Ability to backup (save) transaction data on a PC for archiving	Optional with PC Transfer Utility or INVIEW TMR	Y- includes PC Transfer Utility	Y- includes PC Transfer Utility	Y
Funds Management	N	N	N	Y

Differential Weighing

How Differential Weighing Works…

Differential weighing saves customers time by eliminating the need to weigh each mail piece and parcel individually! Simply place all mail on the scale at once, then remove each piece, one at a time, and run it through the system. The system automatically calculates the postage for each piece of mail as it is removed from the scale, calculates the "difference" in weight, and prints it on the piece as it feeds through the system.

For larger pieces of mail (large envelopes or packages), differential weighing can be set up to automatically print a tape every time you remove a piece of mail from the scale. With differential weighing, customers can receive the benefits of more efficient run time and improved productivity.

Benefits of Differential Weighing

- Eliminates individual weighing, rate selection, and processing functions — one continuous motion
- Processes mixed mail faster and more accurately
- Semi-automatic, hand-fed processing of "same class mail"
- Combines the power of the integrated and interfaced weighing with mixed mail-feeding capabilities

Cuts Processing Time in Half!

Demo It!

1. Remove any items that may be on the scale.
2. Press the Mode Key then select Weighing Options.
3. Select Differential Weighing. The system prompts you to place the mail on the scale.
4. Once you place mail on the scale, the system displays the following prompt: Print tapes automatically On or Off
   - If you select On, then when you remove each piece of mail, the system automatically prints a tape.
   - If you select Off, you remove the first piece of mail and place it on the feed deck. Press the Start Key, if necessary.
5. Begin removing each piece of mail, one at time until you have processed all your mail.
6. When you remove the last item from the scale, the system asks you if you want to print postage. This is in case the last piece you remove from the scale is the container for the mail.

Value Based Services

Value Based Services are technologies, services, and functions that provide solutions to our customers' needs. They include:

- Instant software updates
- One-touch postage downloads
- USPS Tracking Services
  - Electronic Delivery Confirmation
  - Electronic Signature Confirmation
- USPS Special Services
  - Electronic Filing of Certified Mail
  - e-Return Receipt (DM300™C – DM1100™)
- Postal Payment Solutions — included on all DM Series™
  - Purchase Power® (No Transaction Fee)
  - Master Purchase Power®
- My Account on PB.com
  - View and pay statements online
  - Track USPS Special Services
  - Request service/training
  - Order supplies
  - View equipment inventory
- Constant Connection- Postage, rates, and software downloads via internet connection vs. standard analog phone line

Standard Services

USPS Rate Updates

- Systems automatically download new rates and class changes via IntelliLink® Technology.
  - Rate downloads are automatic during postage downloads or set times by the mailer. Rate changes go into effect based on pre-coded dates.

Software Updates

- Maintains the operating system with the latest software enhancements and features
- Enables the mailer to upgrade system software without equipment changes or service calls
- Ensures maximum performance and protects from obsolescence; unmatched value by any competitor
- Ability to activate new value based services without service call

One-Touch Postage Downloads

- Download postage through the IntelliLink® Control Center
- Seamless access to funds including our leading edge postal payment solutions
- Includes preference settings and password-protected refills
- Provides 24/7 access to Postage By Phone account and postage
- Simple processing through the IntelliLink Control

US Domestic Class Options Availability

	K700	DM100-DM400	DM475	DM525-DM1100, Infinity	Connect+	IOP/ pbSmartPostage	Kiosk
First Class							
Letter	✓	✓	✓	✓	✓	✓	✓
Letter- Square							✓
Flat (Large Envelope)	✓	✓	✓	✓	✓	✓	✓
Package Service	✓	✓	✓	✓	✓	✓	✓
Parcel- Retail	✓	✓	✓	✓	✓	✓	
Parcel- Commercial Base Single Piece						✓	
Postcard	✓	✓	✓	✓	✓	✓	
SBR First Class			✓[1]	✓[1]	✓[1]		
WOW First Class Flat				✓[1]			
First Class Auto							
Shaped Based Rating			✓[1]	✓[1]	✓[1]		
Mixed AADC			✓[1]	✓[1]	✓[1]		
AADC			✓[1]	✓[1]	✓[1]		
3 Digit			✓[1]	✓[1]	✓[1]		
5 Digit			✓[1]	✓[1]	✓[1]		
Letter-			✓	✓	✓		
Mixed AADC			✓	✓	✓		
AADC			✓	✓	✓		
3-Digit			✓	✓	✓		
5 Digit			✓	✓	✓		
Flat			✓	✓	✓		
Mixed ADC			✓	✓	✓		
ADC			✓	✓	✓		
3 Digit			✓	✓	✓		
5 Digit			✓	✓	✓		
Parcel			✓	✓	✓		
Single Piece Parcel Package Service			✓	✓	✓		
Mixed ADC					✓		
ADC					✓		
3 Digit					✓		
5 Digit					✓		
Postcard-			✓	✓	✓		
Mixed AADC			✓	✓	✓		
AADC			✓	✓	✓		
3 Digit			✓	✓	✓		
5 Digit			✓	✓	✓		
First Class Presort							
Shape Based Rating Presort			✓[1]	✓[1]	✓[1]		
Letter			✓	✓	✓		
Flat			✓	✓	✓		
Priority Mail (All rates listed are Commercial Base unless otherwise stated. Retail Rates optionally available but mutually exclusive of Commercial Base rates)							
Envelope/Package	✓	✓	✓	✓	✓+CPP	✓+CPP	✓(Retail)
Flat Rate Envelope	✓	✓	✓	✓	✓+CPP	✓+CPP	✓(Retail)
Legal Flat Rate Envelope	✓	✓	✓	✓	✓+CPP	✓+CPP	✓(Retail)
Padded Flat Rate Envelope	✓	✓	✓	✓	✓+CPP	✓+CPP	✓(Retail)
Small Flat Rate Box	✓	✓	✓	✓	✓+CPP	✓+CPP	✓(Retail)
Medium Flat Rate Box	✓	✓	✓	✓	✓+CPP	✓+CPP	✓(Retail)
Large Flat Rate Box	✓	✓	✓	✓	✓+CPP	✓+CPP	✓(Retail)
Large Flat Rate APO/FPO	✓			✓	✓+CPP	✓+CPP	✓(Retail)
Regional Box A	✓	✓	✓	✓	✓+CPP	✓+CPP	✓(Retail)
Regional Box B	✓	✓	✓	✓	✓+CPP	✓+CPP	✓(Retail)
Regional Box C	✓	✓	✓	✓	✓+CPP	✓+CPP	✓(Retail)
Critical Mail Letter (CPP only)						**CPP**	
Critical Mal Large Envelope						**CPP**	

1. Only available in Weigh-on-the-Way or Weigh First Piece Mode

+CPP- Also rates Commercial Plus Pricing (USPS approved PC Postage solution)

US Domestic Service Options Availability (continued)

	K700	DM100-DM400	DM475	DM525-DM1100, Infinity	Connect+	IOP/ pbSmartPostage	Kiosk
Package Service							
Standard Post	✓	✓	✓	✓	✓	✓	
Parcel Service- Non Presort	✓	✓	✓	✓	✓	✓	
Library		✓	✓	✓	✓		
Retail							
Machinable		✓	✓	✓	✓		
Non-Machinable		✓	✓	✓	✓		
Media Mail	✓	✓	✓	✓	✓	✓	
Retail						✓	
Machinable	✓	✓	✓	✓	✓		
Non-Machinable	✓	✓	✓	✓	✓		
5-Digit Machinable				✓	✓		
5-Digit Non-Machinable				✓	✓		
Basic Machinable				✓	✓		
Basic Non-Machinable				✓	✓		
Bound Printed Matter				✓	✓		
Non-Presort Flat				✓[2]	✓[2]		
Non-Presort Parcel				✓[2]	✓[2]		
Presort Flat				✓[2]	✓[2]		
Presort Parcel				✓[2]	✓[2]		
Carrier Route Flat				✓[2]	✓[2]		
Carrier Route Parcel				✓[2]	✓[2]		
Express (All rates listed are Commercial Base unless otherwise stated. Retail Rates optionally available but mutually exclusive of Commercial Base rates)							
Envelope/Package	✓	✓	✓	✓	✓+CPP	✓+CPP	✓**(Retail)**
Flat Rate Envelope	✓	✓	✓	✓	✓+CPP	✓+CPP	✓**(Retail)**
Padded Flat Rate Envelope	✓	✓	✓	✓	✓+CPP	✓+CPP	✓**(Retail)**
Legal Flat Rate Envelope	✓	✓	✓	✓	✓+CPP	✓+CPP	✓**(Retail)**
Flat Rate Box	✓	✓	✓	✓	✓+CPP	✓+CPP	

2. PERMIT ONLY

+CPP- Also rates Commercial Plus Pricing (USPS approved PC Postage solution)

US Domestic Service Options Availability (continued)

	K700	DM100-DM400	DM475	DM525-DM1100 Infinity	Connect+	IOP/ pbSmartPostage	Kiosk
Standard Mail							
Auto Letter-			✓	✓	✓		
Mixed AADC			✓	✓	✓		
AADC			✓	✓	✓		
3 Digit			✓	✓	✓		
5 Digit			✓	✓	✓		
DNDC Mixed AADC			✓	✓	✓		
DNDC AADC			✓	✓	✓		
DNDC 3 Digit			✓	✓	✓		
DNDC 5 Digit			✓	✓	✓		
DSCF AADC			✓	✓	✓		
DSCF 3 Digit			✓	✓	✓		
DSCF 5 Digit			✓	✓	✓		
Auto Flat-			✓	✓	✓		
Mixed ADC			✓	✓	✓		
ADC			✓	✓	✓		
3 Digit			✓	✓	✓		
5 Digit			✓	✓	✓		
DNDC Mixed ADC			✓	✓	✓		
DNDC ADC			✓	✓	✓		
DNDC 3 Digit			✓	✓	✓		
DNDC 5 Digit			✓	✓	✓		
DSCF ADC			✓	✓	✓		
DSCF 3 Digit			✓	✓	✓		
DSCF 5 Digit			✓	✓	✓		
Non-Auto Letter-			✓	✓	✓		
Mixed AADC			✓	✓	✓		
AADC			✓	✓	✓		
Mixed ADC			✓		✓		
ADC			✓		✓		
3 Digit			✓	✓	✓		
5 Digit			✓	✓	✓		
DNDC Mixed AADC			✓	✓	✓		
DNDC AADC			✓	✓	✓		
DNDC Mixed ADC			✓		✓		
DNDC ADC			✓		✓		
DNDC 3 Digit			✓	✓	✓		
DNDC 5 Digit			✓	✓	✓		
DSCF AADC			✓	✓	✓		
DSCF ADC					✓		
DSCF 3 Digit			✓	✓	✓		
DSCF 5 Digit			✓	✓	✓		
Non-Auto Flat-			✓	✓	✓		
Mixed ADC			✓	✓	✓		
ADC			✓	✓	✓		
3 Digit			✓	✓	✓		
5 Digit			✓	✓	✓		
DNDC Mixed ADC			✓	✓	✓		
DNDC ADC			✓	✓	✓		
DNDC 3 Digit			✓	✓	✓		
DNDC 5 Digit			✓	✓	✓		
DSCF ADC			✓	✓	✓		
DSCF 3 Digit			✓	✓	✓		
DSCF 5 Digit			✓	✓	✓		

US Domestic Service Options Availability (continued)

	K700	DM100-DM400	DM475	DM525-DM1100, Infinity	Connect+	IOP/ pbSmartPostage	Kiosk
Standard Mail (continued)							
Non-Auto Marketing Parcel-			✓	✓	✓		
Mixed NDC			✓	✓	✓		
NDC			✓	✓	✓		
DNDC- NDC			✓	✓	✓		
DNDC- SCF			✓	✓	✓		
DNDC- 5 Digit			✓	✓	✓		
DSCF- SCF			✓	✓	✓		
DSCF- 5 Digit			✓	✓	✓		
Enhanced Carrier Route Letter			✓	✓	✓		
Basic			✓	✓	✓		
Saturation			✓	✓	✓		
High Density			✓	✓	✓		
Enhanced Carrier Route Flat			✓	✓	✓		
Basic			✓	✓	✓		
Saturation			✓	✓	✓		
High Density			✓	✓	✓		
Standard Mail NonProfit							
Auto Letter-			✓	✓	✓		
Mixed AADC			✓	✓	✓		
AADC			✓	✓	✓		
3 Digit			✓	✓	✓		
5 Digit			✓	✓	✓		
DNDC Mixed AADC			✓	✓	✓		
DNDC AADC			✓	✓	✓		
DNDC 3 Digit			✓	✓	✓		
DNDC 5 Digit			✓	✓	✓		
DSCF AADC			✓	✓	✓		
DSCF 3 Digit			✓	✓	✓		
DSCF 5 Digit			✓	✓	✓		
Auto Flat-			✓	✓	✓		
Mixed ADC			✓	✓	✓		
ADC			✓	✓	✓		
3 Digit			✓	✓	✓		
5 Digit			✓	✓	✓		
DNDC Mixed ADC			✓	✓	✓		
DNDC ADC			✓	✓	✓		
DNDC 3 Digit			✓	✓	✓		
DNDC 5 Digit			✓	✓	✓		
Non-Auto Letter-			✓	✓	✓		
Mixed AADC			✓	✓	✓		
AADC			✓	✓	✓		
Mixed ADC			✓		✓		
ADC			✓		✓		
3 Digit			✓	✓	✓		
5 Digit			✓	✓	✓		
DNDC Mixed AADC			✓	✓	✓		
DNDC AADC			✓	✓	✓		
DNDC Mixed ADC			✓		✓		
DNDC ADC			✓		✓		
DNDC 3 Digit			✓	✓	✓		
DNDC 5 Digit			✓	✓	✓		

US Domestic Service Options Availability (continued)

	K700	DM100-DM400	DM475	DM525-DM1100, Infinity	Connect+	IOP/ pbSmartPostage	Kiosk
Standard Mail NonProfit (cont.)							
Non-Auto Letter (Cont)-			✓	✓	✓		
DSCF AADC			✓	✓	✓		
DSCF ADC			✓		✓		
DSCF 3 Digit			✓	✓	✓		
DSCF 5 Digit			✓	✓	✓		
Non-Auto Flat-			✓	✓	✓		
Mixed ADC			✓	✓	✓		
ADC			✓	✓	✓		
3 Digit			✓	✓	✓		
5 Digit			✓	✓	✓		
DNDC Mixed ADC			✓	✓	✓		
DNDC ADC			✓	✓	✓		
DNDC 3 Digit			✓	✓	✓		
DNDC 5 Digit			✓	✓	✓		
Non-Auto Marketing Parcel-			✓	✓	✓		
Mixed NDC			✓	✓	✓		
NDC			✓	✓	✓		
DNDC- NDC			✓	✓	✓		
DNDC- SCF			✓	✓	✓		
DNDC- 5 Digit			✓	✓	✓		
Enhanced Carrier Route Letter				✓	✓		
Basic				✓	✓		
Basic DNDC				✓	✓		
Saturation				✓	✓		
High Density				✓	✓		
Enhanced Carrier Route Flat				✓	✓		
Basic				✓	✓		
Basic DNDC				✓	✓		
Saturation				✓	✓		
Saturation DNDC				✓	✓		
High Density				✓	✓		
High Density DNDC				✓	✓		

US Domestic Service Options Availability

Note: Services and Fees are dependent on Class selection.

	K700	DM100-DM400	DM475	DM525-DM1100, Infinity	Connect+	IOP/ pbSmartPostage	Kiosk
Insurance		✓	✓	✓	✓	✓	
COD		✓	✓	✓	✓	✓	
e-Certified		✓	✓	✓	✓		
Certified		✓	✓	✓	✓	✓	
Registered		✓	✓	✓	✓	✓	
Registered/Insured		✓	✓	✓	✓	✓	
e-Return Receipt		✓	✓	✓	✓		
Return Receipt		✓	✓	✓	✓	✓	
Off-line e-Return Receipt		✓	✓	✓	✓		
Return Receipt Merchandise		✓	✓	✓	✓	✓	
Non-Machinable		✓	✓	✓	✓	✓	✓NS1
Barcode (Non-Barcoded Surcharge)				✓	✓		
Balloon		✓	✓	✓	✓	✓	✓NS2
e-Delivery Confirmation		✓	✓	✓	✓		
e-Signature Confirmation		✓	✓	✓	✓		
Delivery Confirmation		✓	✓	✓	✓	✓	✓
Signature Confirmation		✓	✓	✓	✓	✓	✓
Special Handling		✓	✓	✓	✓	✓	
Parcel Air Lift		✓	✓	✓	✓	✓	
Restricted Delivery		✓	✓	✓	✓	✓	
Sunday Holiday Delivery		✓	✓	✓	✓	✓	
IMB Discount				✓	✓		

NS1- Not Selectable- auto selected when Letter-Square is selected

NS2- Not Selectable- Auto selected based on entered dimensions in during Priority Mail rating

US International Class Options Availability

	K700	DM100-DM400	DM475	DM525-DM1100, Infinity	Connect+	IOP/pbSmartPostage	Kiosk
International First Class							
SBR First Class			✓[1]	✓[1]	✓[1]		
Letter		✓	✓	✓	✓	✓	✓
Flat		✓	✓	✓	✓	✓	
Package Service		✓	✓	✓	✓	✓	
Postcard							✓
International Priority							
Envelope/Package		✓	✓	✓	✓	✓	
Flat Rate Envelope		✓	✓	✓	✓	✓	
Legal Flat Rate Envelope		✓	✓	✓	✓	✓	
Padded Flat Rate Envelope		✓	✓	✓	✓	✓	
Small Flat Rate Box		✓	✓	✓	✓	✓	
Medium Flat Rate Box		✓	✓	✓	✓	✓	
Large Flat Rate Box		✓	✓	✓	✓	✓	
Large Video Flat Rate Box		✓	✓	✓	✓		
DVD Flat Rate Box		✓	✓	✓	✓		
International Express							
Envelope/Package		✓	✓	✓	✓	✓	
Flat Rate Envelope		✓	✓	✓	✓	✓	
Padded Flat Rate Envelope		✓	✓	✓	✓		
Legal Flat Rate Envelope		✓	✓	✓	✓	✓	
Flat Rate Box		✓	✓	✓	✓		
M-Bag							
M-Bag Air				✓	✓		
M-Bag Surface AirLift				✓	✓		
Surface AirLift				✓	✓		

1. Only available in Weigh-on-the-Way or Weigh First Piece Mode